

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.

▶ Information about Form 990 and its instructions is at www.irs.gov/form990.

A For the 2017 calendar year, or tax year beginning 01-01-2017 , and ending 12-31-2017

B Check if applicable:

☒ Address change
☐ Name change
☐ Initial return
☐ Final return/terminated
☐ Amended return
☐ Application pending

C Name of organization

AMERICAN FUEL AND PETROCHEMICAL MANUFACTURERS

Doing business as

Number and street (or P.O. box if mail is not delivered to street address)

Room/suite

1800 M STREET NW NO 900

City or town, state or province, country, and ZIP or foreign postal code

WASHINGTON, DC 20036

F Name and address of principal officer:

CHE T THOMPSON

1800 M STREET NW NO 900

WASHINGTON, DC 20036

D Employer identification number

53-0115970

E Telephone number

(202) 457-0480

G Gross receipts \$ 61,265,104

H(a) Is this a group return for subordinates?

☐ Yes ☒ No

H(b) Are all subordinates included?

☐ Yes ☐ No

If "No," attach a list. (see instructions)

H(c) Group exemption number ▶

I Tax-exempt status:

☐ 501(c)(3) ☒ 501(c) (6) ◀(insert no.) ☐ 4947(a)(1) or ☐ 527

J Website: ▶ WWW.AFPM.ORG

K Form of organization:

☒ Corporation ☐ Trust ☐ Association ☐ Other ▶

L Year of formation: 1961

M State of legal domicile: DE

Part I Summary			
Activities & Governance	<div>1 Briefly describe the organization's mission or most significant activities:</div> <div>-PROMOTING THE GENERAL WELFARE OF ITS MEMBERS BY GATHERING AND DISSEMINATING HISTORICAL AND SCIENTIFIC INFORMATION AND STATISTICS RELATING TO THE PETROLEUM REFINING AND PETROCHEMICAL MANUFACTURING INDUSTRIES.-SERVING AS AN EFFECTIVE CHANNEL OF COMMUNICATION OF INDUSTRY INFORMATION AMONG MEMBERS, OTHER ASSOCIATIONS, THE GOVERNMENT, AND THE PUBLIC.</div>		
	<div>2 Check this box <input type="checkbox"/></div>		
	3 Number of voting members of the governing body (Part VI, line 1a)	3	69
	4 Number of independent voting members of the governing body (Part VI, line 1b)	4	68
	5 Total number of individuals employed in calendar year 2017 (Part V, line 2a)	5	67
	6 Total number of volunteers (estimate if necessary)	6	80
	7a Total unrelated business revenue from Part VIII, column (C), line 12	7a	0
	b Net unrelated business taxable income from Form 990-T, line 34	7b	0
Revenue	8 Contributions and grants (Part VIII, line 1h)	Prior Year	Current Year
	9 Program service revenue (Part VIII, line 2g)	0	0
	10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)	31,476,775	41,857,681
	11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	267,717	1,427,119
		1,988	1,308
	12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	31,746,480	43,286,108
Expenses	13 Grants and similar amounts paid (Part IX, column (A), lines 1–3)	0	1,187,359
	14 Benefits paid to or for members (Part IX, column (A), line 4)	0	0
	15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	9,781,554	11,508,910
	16a Professional fundraising fees (Part IX, column (A), line 11e)	0	0
	b Total fundraising expenses (Part IX, column (D), line 25) ▶0		
	17 Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)	16,482,324	24,572,828
	18 Total expenses. Add lines 13–17 (must equal Part IX, column (A), line 25)	26,263,878	37,269,097
Net Assets or Fund Balances	19 Revenue less expenses. Subtract line 18 from line 12	5,482,602	6,017,011
		Beginning of Current Year	End of Year
	20 Total assets (Part X, line 16)	33,329,552	35,462,967
	21 Total liabilities (Part X, line 26)	20,575,875	15,606,767
	22 Net assets or fund balances. Subtract line 21 from line 20	12,753,677	19,856,200

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer		2018-04-12		
	Date				
Paid Preparer Use Only	GERRY VAN DE VELDE CFO				
	Type or print name and title				
	Print/Type preparer's name JOHN HUSKINS	Preparer's signature JOHN HUSKINS	Date 2018-04-12	Check <input type="checkbox"/> if self-employed	PTIN P01081531
	Firm's name ▶ JOHNSON LAMBERT LLP		Firm's EIN ▶ 52-1446779		
	Firm's address ▶ 4242 SIX FORKS RD STE 1500 RALEIGH, NC 27609		Phone no. (919) 719-6400		
May the IRS discuss this return with the preparer shown above? (see instructions) <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No					
For Paperwork Reduction Act Notice, see the separate instructions.					
			Cat. No. 11282Y	Form 990 (2017)	

Form 990 (2017)

Page **2****Part III Statement of Program Service Accomplishments**Check if Schedule O contains a response or note to any line in this Part III ☐ ☒**1** Briefly describe the organization's mission:

EDUCATE THE PUBLIC AND POLICYMAKERS ABOUT THE VITAL ROLE OF THE REFINING AND PETROCHEMICAL INDUSTRIES IN THE NATION'S ECONOMY AND OUR CONTRIBUTION TO IMPROVEMENTS IN THE QUALITY OF LIFE SERVE AS A STRONG ADVOCACY VOICE FOR OUR MEMBERS WITH GOVERNMENT OFFICIALS, THE MEDIA AND THE PUBLIC TO PROMOTE POLICIES THAT BALANCE ENERGY SUPPLY NEEDS WITH ENVIRONMENTAL GOALS, FACILITATE TECHNICAL ADVANCEMENT AND CONTINUED PROGRESS IN SAFETY, ENVIRONMENTAL PERFORMANCE AND SECURITY, IN PART THROUGH WORLD-CLASS MEETINGS AND CONFERENCES SEVERAL OF WHICH ARE THE FOREMOST INDUSTRY MEETINGS IN THE WORLD.

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☐ Yes ☒ No

If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ No

If "Yes," describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code:) (Expenses \$ including grants of \$) (Revenue \$)
 ADVOCACY - AFPM'S GOAL IS TO ADVANCE A POLICY AGENDA THAT ALLOWS OUR INDUSTRIES TO GROW AND MANUFACTURE PRODUCTS THAT IMPROVE LIVES IN A WAY THAT PROTECTS THE SAFETY OF OUR WORKERS, OUR COMMUNITIES AND THE ENVIRONMENT. WE STRIVE TO INFORM, EDUCATE AND ADVOCATE TO LAWMAKERS, REGULATORY AGENCIES, THE MEDIA, AND GENERAL PUBLIC ON A VARIETY OF ISSUES THAT IMPACT THE REFINING AND PETROCHEMICAL INDUSTRIES.

4b (Code:) (Expenses \$ including grants of \$) (Revenue \$)
 MEETINGS - AFPM OFFERS A WIDE VARIETY OF MEETINGS AND CONFERENCES THROUGHOUT THE YEAR TO FACILITATE TECHNICAL ADVANCEMENTS AND CONTINUED PROGRESS IN SAFETY, ENVIRONMENTAL PERFORMANCE AND SECURITY FOR THE REFINING AND PETROCHEMICAL INDUSTRIES.

4c (Code:) (Expenses \$ including grants of \$) (Revenue \$)
 REPUTATIONAL ENHANCEMENT - A PROCESS SAFETY PROGRAM WHERE MEMBERS SHARE INFORMATION IN AN EFFORT TO MAXIMIZE FACILITY AND EMPLOYEE SAFETY.

(Code:) (Expenses \$ including grants of \$) (Revenue \$)
 BUSINESS ENHANCEMENT

4d Other program services (Describe in Schedule O.)
 (Expenses \$ including grants of \$) (Revenue \$)

4e Total program service expensesForm **990** (2017)

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i>	1	No
2 Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> (see instructions)?	2	No
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>	3 Yes	
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>	4	
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i>	5 Yes	
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>	6	No
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>	7	No
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>	8	No
9 Did the organization report an amount in Part X, line 21 for escrow or custodial account liability; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>	9	No
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i>	10	No
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i>	11a Yes	
b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i>	11b	No
c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i>	11c	No
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i>	11d	No
e Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i>	11e Yes	
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>	11f Yes	
12a Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI and XII</i>	12a	No
b Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional</i>	12b Yes	
13 Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>	13	No
14a Did the organization maintain an office, employees, or agents outside of the United States?	14a	No
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV</i>	14b	No
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV</i>	15	No
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV</i>	16	No
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i> (see instructions)	17	No
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>	18	No
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>	19	No

Part IV Checklist of Required Schedules (continued)

	Yes	No
20a Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i>		No
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?		
21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	Yes	
22 Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>		No
23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	Yes	
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a</i>		No
b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?		
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?		
d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?		
25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>		
b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>		
26 Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? <i>If "Yes," complete Schedule L, Part II</i>		No
27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>		No
28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):		
a A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>		No
b A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>		No
c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>		No
29 Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>		No
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>		No
31 Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>		No
32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>		No
33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>		No
34 Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1</i>		No
35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?		No
b If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>		
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>		
37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>		No
38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O.	Yes	

a Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O.		13a		
b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	13b			
c Enter the amount of reserves on hand	13c			
14a Did the organization receive any payments for indoor tanning services during the tax year?	14a		No	
b If "Yes," has it filed a Form 720 to report these payments? <i>If "No," provide an explanation in Schedule O</i> . . .	14b			

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Page **6****Part VI Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.Check if Schedule O contains a response or note to any line in this Part VI ☒**Section A. Governing Body and Management**

	Yes	No
1a Enter the number of voting members of the governing body at the end of the tax year		
If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.		
1b Enter the number of voting members included in line 1a, above, who are independent		
2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?		No
3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?		No
4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		No
5 Did the organization become aware during the year of a significant diversion of the organization's assets?		No
6 Did the organization have members or stockholders?	Yes	
7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	Yes	
7b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	Yes	
8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:		
a The governing body?	Yes	
b Each committee with authority to act on behalf of the governing body?	Yes	
9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O		No

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

	Yes	No
10a Did the organization have local chapters, branches, or affiliates?		No
b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?		
11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?		No
b Describe in Schedule O the process, if any, used by the organization to review this Form 990.		
12a Did the organization have a written conflict of interest policy? If "No," go to line 13	Yes	
b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	Yes	
c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	Yes	
13 Did the organization have a written whistleblower policy?	Yes	
14 Did the organization have a written document retention and destruction policy?	Yes	
15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a The organization's CEO, Executive Director, or top management official	Yes	
b Other officers or key employees of the organization	Yes	
If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).		
16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?		No
b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?		

Section C. Disclosure

- 17** List the States with which a copy of this Form 990 is required to be filed
- 18** Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.
- ☐ Own website ☐ Another's website ☒ Upon request ☐ Other (explain in Schedule O)

19 Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.

20 State the name, address, and telephone number of the person who possesses the organization's books and records:
▶GERALD VAN DE VELDE 1800 M STREET NW STE 900 WASHINGTON, DC 20036 (202) 457-0480

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent ContractorsCheck if Schedule O contains a response or note to any line in this Part VII ☐**Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees****1a** Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."

- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
(1) JOSEPH GORDER VICE CHAIR	5.00	X		X				0	0	0
(2) LAWRENCE ZIEMBA CHAIR (TO SEP '17)	5.00	X		X				0	0	0
(3) GREGORY J GOFF PAST CHAIR	5.00	X		X				0	0	0
(4) KEVIN BROWN VICE PRESIDENT (TO APR '17)	5.00	X		X				0	0	0
(5) DANIEL COOMBS VICE PRESIDENT (FROM APR '17)	5.00	X		X				0	0	0
(6) MICHAEL COYLE VICE PRESIDENT	5.00	X		X				0	0	0
(7) GEORGE DAMIRIS VICE PRESIDENT	5.00	X		X				0	0	0
(8) GARY R HEMINGER VICE PRESIDENT	5.00	X		X				0	0	0
(9) ROBERT HERMAN VICE PRESIDENT (FROM SEP '17)	5.00	X		X				0	0	0
(10) JACK LIPINSKI VICE PRESIDENT	5.00	X		X				0	0	0
(11) JAMES S LOVING VICE PRESIDENT	5.00	X		X				0	0	0
(12) THOMAS J NIMBLEY VICE PRESIDENT	5.00	X		X				0	0	0

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
(13) PATRICK QUARLES VICE PRESIDENT (TO APR '17)	5.00	X		X				0	0	0
(14) JEFF RAMSEY VICE PRESIDENT	5.00	X		X				0	0	0
(15) RODRIGO ABRAMOF DIRECTOR	2.00	X						0	0	0
(16) HEIDI ALDERMAN DIRECTOR (TO OCT '17)	2.00	X						0	0	0
(17) KHALID ALMAZYED DIRECTOR (TO SEP '17)	2.00	X						0	0	0

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Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
(18) MJ AGUIAR DIRECTOR (FROM AUG '17)	2.00	X						0	0	0
(19) EDUARDO ASSEF DIRECTOR (TO MAR '17)	2.00	X						0	0	0
(20) BOB BAIRD DIRECTOR	2.00	X						0	0	0
(21) RAYMON C BARLOW DIRECTOR	2.00	X						0	0	0
(22) ALBERT BENINATI DIRECTOR (TO JUL '17)	2.00	X						0	0	0
(23) MICHAEL BERRY DIRECTOR (TO JUN '17)	2.00	X						0	0	0
(24) RAYMOND L BROOKS DIRECTOR	2.00	X						0	0	0
(25) GRAEME BURNETT DIRECTOR	2.00	X						0	0	0
(26) ALBERT CHAO DIRECTOR	2.00	X						0	0	0
(27) EDWARD CONNORS DIRECTOR (TO FEB '17)	2.00	X						0	0	0
(28) RAPHAEL CRAWFORD DIRECTOR	2.00	X						0	0	0
(29) DOUGLAS H CULPON DIRECTOR	2.00	X						0	0	0
(30) JOHN DEARBORN DIRECTOR (TO SEP '17)	2.00	X						0	0	0
(31) EDWARD J DINEEN DIRECTOR	2.00	X						0	0	0
(32) DAVID C DOTSON DIRECTOR	2.00	X						0	0	0
(33) CLINT W ENSIGN DIRECTOR	2.00	X						0	0	0
(34) CHRISTOPHE GERONDEAU DIRECTOR	2.00	X						0	0	0
(35) ANDY JOHN GOSSE DIRECTOR	2.00	X						0	0	0
(36) FREDEREC C GREEN DIRECTOR	2.00	X						0	0	0
(37) PAUL HUANG DIRECTOR	2.00	X						0	0	0
(38) MIKE HUMBY DIRECTOR (FROM JUN '17)	2.00	X						0	0	0
(39) JOSEPH ISRAEL	2.00	X						0	0	0

[illegible]

DIRECTOR	2.00	X							0	0	0
(70) MATTHEW SMORCH	2.00	X							0	0	0
DIRECTOR											
(71) DOUG SPARKMAN	2.00	X							0	0	0
DIRECTOR											
(72) SRIDHAR SRINIVASAN	2.00	X							0	0	0
DIRECTOR											
(73) SIMON UPFILL-BROWN	2.00	X							0	0	0
DIRECTOR											
(74) TOMEU VADELL	2.00	X							0	0	0
DIRECTOR (FROM APR '17)											
(75) JOSEPH A VETRONE	2.00	X							0	0	0
DIRECTOR											
(76) MIKE WALSH	2.00	X							0	0	0
DIRECTOR (FROM OCT '17)											
(77) JERRY WASCOM	2.00	X							0	0	0
DIRECTOR											
(78) RUSS WILLMON	2.00	X							0	0	0
DIRECTOR											
(79) GREG WILLMS	2.00	X							0	0	0
DIRECTOR											
(80) BRIAN ZOLKOS	2.00	X							0	0	0
DIRECTOR											
(81) CHET THOMPSON	40.00	X		X				1,626,110	0	254,432	
PRESIDENT & CEO											
(82) RICHARD MOSKOWITZ	40.00			X				326,930	0	37,440	
GENERAL COUNSEL											
(83) GERALD VAN DE VELDE	40.00			X				371,513	0	47,065	
CFO											
(84) BRENDAN WILLIAMS	40.00			X				71,281	0	9,415	
EVP (TO JAN '17)											
(85) SUSAN YASHINSKIE	40.00				X			320,888	0	35,903	
SVP/MEMBER SERVICES											
(86) DERRICK MORGAN	40.00				X			253,393	0	23,384	
SVP/FEDERAL AFFAIRS											
(87) JAIME ZARRABY	40.00				X			195,905	0	10,273	
SVP/COMMUNICATIONS											
(88) DAVID FRIEDMAN	40.00					X		325,896	0	56,400	
VP/REGULATORY AFFAIRS											
(89) JIM MCCLOSKEY	40.00					X		260,513	0	35,414	
VP/PETROCHEMICALS											
(90) REBECCA ADLER	40.00					X		218,733	0	27,567	
SR. DIRECTOR/COMMUNICATIONS											
(91) GEOFF MOODY	40.00					X		215,680	0	27,795	
VP/GOVERNMENT RELATIONS											
(92) HELEN KUTSKA	40.00					X		203,400	0	26,165	
SR. DIRECTOR/CONVENTION SERVICES											
1b Sub-Total											
c Total from continuation sheets to Part VII, Section A											
d Total (add lines 1b and 1c)									4,390,242	0	591,253

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization ► **27**

3 Did the organization list any **former** officer, director or trustee, key employee, or highest compensated employee on line 1a? *If "Yes," complete Schedule J for such individual*

	Yes	No
3		No

4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? *If "Yes," complete Schedule J for such individual*

4	Yes	
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5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization?If "Yes," complete Schedule J for such person	5	No
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Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.		
(A) Name and business address	(B) Description of services	(C) Compensation
DANIEL J EDELMAN 200 E RANDOLPH ST CHICAGO, IL 60601	PUBLIC RELATIONS	4,241,193
SINGER ASSOCIATES INC 47 KEARNY ST 2ND FLOOR SAN FRANCISCO, CA 94108	PUBLIC RELATIONS	4,080,436
DEZENHALL RESOURCES LTD 2121 K ST NW STE 920 WASHINGTON, DC 20037	PUBLIC RELATIONS	1,500,546
SIDLEY AUSTIN LLP 1501 K STREET NW WASHINGTON, DC 20005	LEGAL SERVICES	815,900
O'DONOVAN STRATEGIES LLC 1455 PENNSYLVANIA AVE NW STE 400 WASHINGTON, DC 20004	STATE OUTREACH	781,000
2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ▶ 38		

Part VIII Statement of RevenueCheck if Schedule O contains a response or note to any line in this Part VIII ☐

			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
Contributions, Gifts, Grants and Other Similar Amounts	1a Federated campaigns . . .	1a				
	b Membership dues . . .	1b				
	c Fundraising events . . .	1c				
	d Related organizations	1d				
	e Government grants (contributions)	1e				
	f All other contributions, gifts, grants, and similar amounts not included above	1f				
	g Noncash contributions included in lines 1a-1f: \$ _____					
	h Total. Add lines 1a-1f ▶					
Program Service Revenue			Business Code			
	2a MEMBERSHIP DUES		900099	32,967,125	32,967,125	
	b MEETINGS		900099	8,529,469		8,529,469
	c PUBLICATIONS		511190	271,965	271,965	
	d SAFETY STATISTICS AND AWARDS PROG		900099	89,122	89,122	
	e _____					
	f All other program service revenue .					
	g Total. Add lines 2a-2f ▶			41,857,681		
Other Revenue	3 Investment income (including dividends, interest, and other similar amounts) ▶			942,117		942,117
	4 Income from investment of tax-exempt bond proceeds ▶					
	5 Royalties ▶					
			(i) Real	(ii) Personal		
	6a Gross rents					
	b Less: rental expenses					
	c Rental income or (loss)					
	d Net rental income or (loss) ▶					
			(i) Securities	(ii) Other		
	7a Gross amount from sales of assets other than inventory		18,463,998			
	b Less: cost or other basis and sales expenses		17,978,996			
	c Gain or (loss)		485,002			
	d Net gain or (loss) ▶			485,002		485,002
	8a Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c). See Part IV, line 18 a					
b Less: direct expenses b						
c Net income or (loss) from fundraising events . . . ▶						
9a Gross income from gaming activities. See Part IV, line 19 a						
b Less: direct expenses b						
c Net income or (loss) from gaming activities . . . ▶						

10a Gross sales of inventory, less returns and allowances . . .					
a					
b Less: cost of goods sold . . .					
b					
c Net income or (loss) from sales of inventory . . . ►					
Miscellaneous Revenue	Business Code				
11a					
b					
c					
d All other revenue		1,308			1,308
e Total. Add lines 11a–11d ►		1,308			
12 Total revenue. See Instructions. ►		43,286,108	33,328,212	0	9,957,896

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX ☒

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21	1,187,359			
2 Grants and other assistance to domestic individuals. See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, line 15 and 16.				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	3,583,932			
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	6,179,219			
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	214,317			
9 Other employee benefits	1,024,629			
10 Payroll taxes	506,813			
11 Fees for services (non-employees):				
a Management				
b Legal	233			
c Accounting	77,217			
d Lobbying	137,617			
e Professional fundraising services. See Part IV, line 17				
f Investment management fees				
g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	12,909,786			
12 Advertising and promotion	594,662			
13 Office expenses	619,932			
14 Information technology	246,129			
15 Royalties				
16 Occupancy	829,571			
17 Travel	759,981			
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	3,069,895			
20 Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	247,258			
23 Insurance	142,919			
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a GENERAL OPERATING EXPEN	1,433,269			
b BIOFUELS OUTREACH	1,353,178			
c POLITICAL CONTRIBUTIONS	757,000			
d DUES & SUBSCRIPTIONS	734,901			
e All other expenses	659,280			
25 Total functional expenses. Add lines 1 through 24e	37,269,097			

Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.
Check here ☐ if following SOP 98-2 (ASC 958-720).

Part X Balance SheetCheck if Schedule O contains a response or note to any line in this Part IX ☐

		(A) Beginning of year		(B) End of year
Assets	1 Cash—non-interest-bearing	300	1	300
	2 Savings and temporary cash investments	9,058,454	2	4,762,356
	3 Pledges and grants receivable, net		3	
	4 Accounts receivable, net	801	4	3,263
	5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L		5	
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L		6	
	7 Notes and loans receivable, net		7	
	8 Inventories for sale or use		8	
	9 Prepaid expenses and deferred charges	442,814	9	898,224
	10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a 3,453,531		
	b Less: accumulated depreciation	10b 2,188,451	10c	1,265,080
	11 Investments—publicly traded securities	22,638,433	11	27,432,383
	12 Investments—other securities. See Part IV, line 11		12	
	13 Investments—program-related. See Part IV, line 11		13	
	14 Intangible assets		14	
	15 Other assets. See Part IV, line 11	718,872	15	1,101,361
16 Total assets. Add lines 1 through 15 (must equal line 34)	33,329,552	16	35,462,967	
Liabilities	17 Accounts payable and accrued expenses	4,095,743	17	4,189,132
	18 Grants payable		18	
	19 Deferred revenue	13,804,775	19	8,835,026
	20 Tax-exempt bond liabilities		20	
	21 Escrow or custodial account liability. Complete Part IV of Schedule D		21	
	22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L		22	
	23 Secured mortgages and notes payable to unrelated third parties		23	
	24 Unsecured notes and loans payable to unrelated third parties		24	
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D	2,675,357	25	2,582,609
	26 Total liabilities. Add lines 17 through 25	20,575,875	26	15,606,767
Net Assets or Fund Balances	Organizations that follow SFAS 117 (ASC 958), check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.			
	27 Unrestricted net assets	12,753,677	27	19,856,200
	28 Temporarily restricted net assets		28	
	29 Permanently restricted net assets		29	
	Organizations that do not follow SFAS 117 (ASC 958), check here <input type="checkbox"/> and complete lines 30 through 34.			
	30 Capital stock or trust principal, or current funds		30	
	31 Paid-in or capital surplus, or land, building or equipment fund		31	
	32 Retained earnings, endowment, accumulated income, or other funds		32	
33 Total net assets or fund balances	12,753,677	33	19,856,200	
34 Total liabilities and net assets/fund balances	33,329,552	34	35,462,967	

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Page **12****Part XI Reconciliation of Net Assets**Check if Schedule O contains a response or note to any line in this Part XI ☒

1	Total revenue (must equal Part VIII, column (A), line 12)	1	43,286,108
2	Total expenses (must equal Part IX, column (A), line 25)	2	37,269,097
3	Revenue less expenses. Subtract line 2 from line 1	3	6,017,011
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	12,753,677
5	Net unrealized gains (losses) on investments	5	1,283,172
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	-197,660
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	19,856,200

Part XII Financial Statements and ReportingCheck if Schedule O contains a response or note to any line in this Part XII ☐

		Yes	No
1	Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.		
2a	Were the organization's financial statements compiled or reviewed by an independent accountant? If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both: <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis		No
2b	Were the organization's financial statements audited by an independent accountant? If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both: <input type="checkbox"/> Separate basis <input checked="" type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	Yes	
2c	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.	Yes	
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		No
3b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.		

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